



Bristol-Myers Squibb Company

Pharmaceutical Group

P.O. Box 4500 Princeton, NJ 08543-4500 609 243-6000

RECEIVED AUG 10 1992

Wendy Jones  
MEDISPAN  
8425 Woodfield Crossing Blvd.  
Indianapolis, IN 46240-0930

Dear Ms. Olayan

Effective immediately, Bristol-Myers Oncology Division products factor used in determining the AWP should be changed from 20.5% to 25%. This change should not effect any other business unit of Bristol-Myers Squibb Company.

If there are any reasons why you cannot proceed with this request, please contact me at 609-243-6986.

Sincerely,

Denise M. Kaszuba  
Sr. Pricing Analyst

Terri,

How is the survey going? Please advise - Denise wants a new AWP

printout.

Thanks,  
Wendy.

BMS:5:000012